



2<sup>ND</sup>  
**MARE FORUM**

**FORT LAUDERDALE  
 YACHT**

**SUMMIT 2015**

**5 NOVEMBER 2015**

**FORT LAUDERDALE - USA**

**MARE FORUM**

Weena 235  
 3013 AL Rotterdam  
 The Netherlands

T: +31 10 842 57 97  
 F: +31 10 844 99 69

[www.mareforum.com](http://www.mareforum.com)  
[global@mareforum.com](mailto:global@mareforum.com)



## PROGRAMME



Thursday 5 November 2015

08:00 Registration

### Opening and Welcome

08:30 **Jannis Kostoulas**  
President, Mare Forum

**Karen Kokabi**  
Managing Director, Blueship

**Joel Walton**  
CEO, Cayman Islands Shipping Registry  
Conference Chairman

### session 1

#### The Big Picture; the Global Wealth, the yacht Order-book forecast, Yacht Finance and Investments in the American Hemisphere.

SESSION CHAIRMAN:  
**Michael Moore**  
Founding Partner, Moore & Co

08:50 SESSION SPEAKERS AND PANELISTS:  
**Martin Redmayne**  
Chairman, The Superyacht Group

**Sherice Arman**  
Of Counsel, Maples & Calder

**Robb R Maass**  
Partner, Alley, Maass, Rogers & Lindsay, P.A.

**Joel Walton**  
CEO, Cayman Islands Shipping Registry

**Discussion between speakers, discussion panelists and audience participants on the following themes:**

Will the orderbook increase in the next 5 to 10 years?  
What are the new trends and developments for yachts?  
Where and how do we finance the purchase of a yacht?  
How to effectively charter your yacht?  
Investments in the American Hemisphere yacht market

### session 2

#### Fiscal and Legal issues

SESSION CHAIRMAN:  
**Quentin Bargate**  
Senior Partner, Bargate Murray Solicitors

09:40 SESSION SPEAKERS AND PANELISTS:  
**John Wolf**  
Partner, Campbells

**Robb R Maass**  
Partner, Alley, Maass, Rogers & Lindsay, P.A.

**Jeffrey W. Cox**  
Principal, Cox Maritime Law

**Louis R. Montello**  
Montello Law

**Andrew High**  
Managing Partner, Luxury Law Group

**Discussion between speakers, discussion panelists and audience participants on the following themes:**

What's new on taxes?  
US Tax and legal issues  
European Tax and legal issues  
What's new from Flag states?

### session 3

#### Regulatory and Technical Issues

Session hosted by:



SESSION CHAIRMAN:  
**Ches K. King**  
Business Development Manager RINA USA Inc.

10:30 SESSION SPEAKERS AND PANELISTS:  
**Harry Vordokas**  
Senior Staff Surveyor Miami Station, Braemar

**Justin Iserhardt**  
Technical Manager, Lloyd's Register, North America

**Peter Chesla**  
Safety & Technical Manager, Yachts, Marshall Island registry

**John-Kaare Aune**  
Deputy Director (GT), Cayman Island Shipping Registry

**Alexandra Anagnostis-Irons**  
Managing Director, Total Marine Solutions

**Vienna Eleuteri**  
Sustainability Manager, Viareggio Superyachts

**Discussion between speakers, discussion panelists and audience participants on the following themes:**

Are we entering the age of Hybrid yachts?  
New Regulations?  
What are quality yachts?  
What type of ballast water treatment systems are available for yachts?  
What is the difference between US and IMO BW treatment standards?

### session 4

#### Crew, Immigration and MLC, Improving the yachting services

SESSION CHAIRMAN:  
**Graeme Lord**  
President, Fairport Yacht Support

11:20 SESSION SPEAKERS AND PANELISTS:  
**Brian Luke**  
CEO, International Crew Training

**Peter Southgate**  
Director of Operations, Wright Maritime Group

**Saagar Kadiyala**  
Surveyor, Cayman Registry

**Catherine Kent**  
Alley, Maass, Rogers & Lindsay P.A.

**Clive McCartney** (invited)  
Fraser Yachts

#### All speakers and panelists

**Discussion between speakers, discussion panelists and audience participants on the following themes:**

What are the correct visas for foreign crew?  
What are the implications for yachts cruising in Cuban waters?  
Renewal of crew STCW training  
What are the main MLC challenges from a management perspective?  
What protection does crew serving on non-MLC yachts have?

#### Concluding Remarks

12:30 **Joel Walton**  
CEO, Cayman Islands Shipping Registry  
-  
12:40 Conference Chairman

MARE FORUM

Blueship



Campbells

BRAEMAR

BRAEMAR  
YACHT SERVICES

A. G. PAPPADAKIS & Co. Ltd

